

## Women as Breadwinners

BY MARGARET E. SANGSTER.

Women are to be taken into account as important factors in the labor markets of the world. Wherever there is an important commercial industry, let its nature be what it may, women are employed in the production, its buying and its selling. Women bind shoes, stitch gloves, make corsets, stand beside the loom day after day, in cotton mills, woolen mills, silk mills and paper mills; women make artificial flowers and feathers, paper boxes and safety pins. Women are employed in tobacco factories, and, in reality, very few things that we eat, drink or wear have not passed under the shaping hand or the finishing touch of a woman.

The labors of wage-earning women are confined to no locality. Thousands of women work in shops and factories in Bombay and Calcutta, just as they do in New England and the south and the middle west. Everywhere around the globe women work hard and long,

support families and take their share in the world's work. Although there are labor unions of women, they appear to get on as a rule with fewer strikes and less friction than their brother workmen.

In some localities at morning and evening, the streets are filled with long processions of women, young and old, going to and from their places of daily toil. In the great department stores saleswomen outnumber salesmen. They are equally as gifted in selling goods as their fellow clerks of the other sex. Notwithstanding the disabilities of the feminine organization, they lose little time and make no fuss about the hardships incidental to standing behind a counter.

Women set type, read proof, go about as reporters to gather news, and sell newspapers on the street. In a few cases women occupy important editorial positions, and in a great number of

cases they fulfill every possible requirement as sub-editors or managers of fashion departments. Women are prison inspectors and matrons at police stations. The trained nurse is a familiar figure. An army of stenographers and typewriters finds its way into the great thoroughfares and brightens business offices by its cheerful presence every day. It may almost be said that woman's opportunity to earn money is limited only by her ambition, her skill, her industry and her needs.

Young girls, it would seem, might find an appropriate avenue for wage-earning in domestic service, but this field of labor is still left to our foreign population. At one time the Irish monopolized it, and they were followed by Germans, Danes, Norwegians and Swedes. At the moment the competition has veered from these toward the increasing number of colored women who accept the kitchen as their sphere, and the constantly augmented immigration from Russia and Poland. Women of Slavonic origin, for the most part ignorant and totally untrained, are becoming a recognizable feature in the labor market as it affects our homes.

It used to be said that women crowded men out of the ranks. This need not much be feared. There still remains plenty of work that women are not likely to undertake in very large numbers. The great railway systems throughout the country employ men as engineers, firemen, brakemen, porters and conductors; the motormen on the electric cars and the more or less civil conductors and guards are men. Although house decoration enlists many women, particularly in lines where brains are required, yet the actual building, the work that taxes muscles and back, legs and arms, is done by men.

Occasionally a woman financier creates a ripple of astonishment by her audacity, pluck and success. But the great financiers of the modern world, the great railway kings, and the managers generally of big affairs, are men. Broadly speaking, women bring to the labor market, patience, dexterity, quickness and perseverance; they have an eye for details, and they are learning how to obey orders. But they are rather privates in the ranks than leaders and commanders.

Naturally, the absorption of scores of women in fields of employment out-

side the home, tends in some places to lessen interest in home life. Singularly, however, in towns where women are largely employed in mills and factories, there is a large proportion of early marriages.

Not infrequently a girl who has had a very short childhood, stepping at the earliest moment allowable by law from the schoolroom to the shop or mill, marries in her early teens a young man with no prospects beyond his day's wages. Neither of the parties to this hasty marriage has saved a penny for the rainy day, and after the wedding both go on working as usual. By and by a baby arrives, usually drifting into the world to be cared for by a mother who has not the faintest notion of what maternity means, and who has no nourishment to give the little life. When the mother is able she goes back to the mill, leaving the infant to be cared for by a relative, a mother or an aunt who has grown too old to work. Children born of such marriages are seldom rosy and strong. The mortality among them is large, and they survive at all only by the law of the survival of the fittest. This is the gloomiest side of the picture, rivaled only by that which is the burning

shame and disgrace of American life, the ineffaceable stigma brought upon us by the commercial greed in the toleration of child labor. Motherhood and factory life should be divorced.

Whether women work by the day or by the piece their earnings are very seldom on so large a scale as the earnings of men. Why this should be is accounted for by those who believe in the ballot for women on the theory that women cannot vote, and that although they preponderate in the labor market, they have no direct influence in politics.

Another explanation is that they are somewhat less thorough and responsible than men in carrying out what they undertake. This is a slur on the working women which is undeserved and mean. It must be admitted, I regret to say, that women have less regard for the validity of a contract than men, and that they are much more likely to drop their work and change a situation on impulse than men are. Marriage, too, often takes them, as it should, out of the ranks of competition and places them in the shelter of home life.

This is evident in the higher departments, rather than in the lower. Sales-

women and teachers are less likely to desire continuance in their places as wage-earners than are the girls who make labels, make boxes, stitch gloves and stand at looms. As we rise socially in the scale, have greater intelligence and more liberal education, marriage is on a higher plane and is founded on a basis of nobler qualities.

Women are in the labor market to stay. They cannot be eliminated. They belong to the vanguard of modern civilization than which nothing is so complex and nothing more interesting. They bring to their task the subtle sympathy, the quick perception and the enthusiasm that belong to their sex. They earn every dollar of their wages or their salaries.

In the finer grades of commerce, women do good service as buyers for importing houses and the departments of dressmaking, millinery, embroidery, home decoration and kindred lines are very largely in their hands. Mother Eve is the first seamstress on record; her daughters ever since have been busy in carrying out what she began, the making of clothing for the race.

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Store Closed  
all Day  
Wednesday  
July 4th.

## Two Days of Great Bargains and Then We Celebrate! Two Days of Extra Special Sales Insure You a Generous Saving! Splendidly Ready in Every Imaginable Way for Another Week of Record Breaking Business

THERE'S NEVER ANY CESSATION AT THE AUERBACH STORE. SALES HERE ARE SUCCESSIONS OF ACHIEVEMENTS, AND SO, AS THE SEASON PROGRESSES, KEENER, BROADER EFFORT IS MADE WITH THE RESULT THAT THE STORE IS SURE TO BE CROWDED FROM ENTRANCE TO THE REAR END WITH PEOPLE WHO FIND IT NOT ONLY PLEASURABLE BUT PROFITABLE TO SHOP "WHERE EVERYBODY SHOPS." MONDAY AND TUESDAY EVERY SECTION OF THIS STORE WILL BE CROWDED WITH EXCEPTIONALLY ATTRACTIVE SPECIALS.

ESTABLISHED 1864

**F. Auerbach & Bro.**

ONE PRICE TO ALL NEVER UNDERSOLD

Store Closed  
all Day  
Wednesday  
July 4th.

MONDAY AND TUESDAY

75c

Shirtwaists

25c.

All the odds and ends in white  
waists that sold up to 75c.  
Monday and  
Tuesday ..... 25c

MONDAY AND TUESDAY

\$1.00 House  
Wrappers

50c.

Odds and ends from \$1.00 lines,  
some regular 90c lines, and a few  
from \$1.15 lines; all in one lot and  
reduced for Monday and  
Tuesday to ..... 50c

MONDAY AND TUESDAY

FAR BELOW VALUE.

Children's Vests  
and Pants.

UP TO 40c. VALUE AT 15c.

Children's fine ribbed summer  
weight vests with high neck and  
long or short sleeves and pants to  
match, a fine durable quality that  
sells regularly according to size at  
from 20c to 40c each, all go on sale  
Monday and Tuesday at  
uniform price of ..... 15c

MONDAY AND TUESDAY

\$4.00 Jap  
Silk Waists

\$1.95

All the odds and ends in Jap. Silk  
Waists, making one lot, some of  
these waists sold up to \$4.00. We  
mark them all down to ..... \$1.95

MONDAY AND TUESDAY

A Striking  
Millinery  
Offer.

50 dozen untrimmed Hats, all  
styles and shapes, black and col-  
ors; worth from 50c to \$1.50. Mon-  
day and Tuesday for ..... 10c

MONDAY AND TUESDAY

Just Half Price  
Ladies Sleeveless  
Vests.

20c GRADE AT 10c.

100 dozen Ladies' low neck, sleeve-  
less, ribbed Vests, all sizes in a  
good 20c quality go on sale Mon-  
day and Tuesday  
only at ..... 10c

MONDAY AND TUESDAY

\$7.50 Silk  
Kimonas

\$2.95

Only 25 garments in this lot; all  
the odd lines up to \$7.50  
reduced to ..... \$2.95

MONDAY AND TUESDAY

Three Lots of Portieres, Mad-  
ras and Lace Curtains.

AT HALF PRICE.

You're in luck if you have a whole  
house to furnish, so low is this  
Price.  
100 pairs curtains, Persian tapestry  
curtains, Madras and the best  
wearing white Cable Net Cur-  
tains; all novel designs; none  
worth less than \$3.75. Monday  
and Tuesday at ..... \$1.94

MONDAY AND TUESDAY

A Saving Illustration in the  
Wash Goods  
Department.

17 1/2c FOR WASH GOODS WORTH  
UP TO 40c A YD.

Handsome effects; Fabrics suitable  
for Shirt Waist Suits and thou-  
sands of yards of silk finished  
Ginghams in the popular checks;  
wash goods we've been selling  
right along up to 40c a yard.  
Monday and Tuesday at ..... 17 1/2c

MONDAY AND TUESDAY

Good News of  
White Goods.

8 1/2c A YD. FOR ALL KINDS OF  
WHITE GOODS, VALUE 15c.

1,000 yds. of India Linon, Victoria  
Lawn, Dimities, Nainsooks, Long  
Cloth; value 15c. Monday and  
Tuesday at ..... 8 1/2c

MONDAY AND TUESDAY

Tremendous Reductions on  
Fine Table Linen

\$1.75 TABLE LINEN AT \$1.18  
A YARD.

Choice of 15 pieces finest quality  
Table Linen, 2 yds. wide; Irish  
and German. Satin Damasks in  
clover, poppy, pansy, Fleur de Lis,  
dot, scroll, leaf, tiger lily, chrys-  
anthemums and snowball designs,  
not a yard worth less than \$1.25  
Monday and  
Tuesday ..... \$1.18

MONDAY AND TUESDAY

A SENSATIONAL SLUMP  
IN THE PRICE OF

Fine Bedspreads.

\$1.98 FOR BEST \$2.50

CUT CORNER BEDSPREADS.

Just 100 of them, all we could get.  
Largest size white Bed Spreads  
with cut corners for Iron Beds.  
Knotted fringe, choice patterns;  
value \$3.50. Monday and  
Tuesday at, each ..... \$1.98

MONDAY AND TUESDAY

AN UNEXAMPLED PRICE CON-  
CESSION.

BLACK SATEEN.

500 yards black satin double width,  
42 inches wide, fast black; value  
35c. Monday and Tues-  
day at a yard ..... 18 1/2c

MONDAY AND TUESDAY

\$3.00 Shirtwaist  
Suits 98c.

Every Shirtwaist Suit made of  
Dimity Lawn, light weight Ging-  
ham, Persian Lawn, in light  
colors only; that sold up to \$2.50  
and \$3.00 reduced  
to ..... 98c

MONDAY AND TUESDAY

IMPORTANT SALE OF

Ladies' Gloves

REGULAR 25c GRADE AT 10c.

Ladies' fast black cotton gloves in  
all sizes, a good durable quality,  
there are just 50 dozen of them to  
be sold Monday and  
Tuesday only at ..... 10c

MONDAY AND TUESDAY

At 66c  
A Yard.

25 PIECES plain and fancy all wool  
dress goods, consisting of Panama  
moirais, granites, chevrons, bat-  
istes, etc., WORTH \$1.25 TO \$2.25  
SPECIAL MONDAY AND  
TUESDAY, A  
YARD ..... 66c

MONDAY AND TUESDAY

At 59c  
A Yard.

25 PIECES plain and fancy all wool  
dress goods in all colors and  
black, worth \$1 to \$1.35 a yard,  
special Monday and  
Tuesday, a yard ..... 59c

MONDAY AND TUESDAY

Black Taffeta Silk  
Special.

\$1.25 QUALITY FOR 65c.

350 yards of black taffeta silk, 21  
inches wide, very heavy and lust-  
rious quality, well worth \$1.25 per  
yard, suitable for entire dresses,  
waists and petticoats, the amount  
is limited and will be on sale for  
two days only, Monday and Tues-  
day at the very low  
price, per yard ..... 66c

MONDAY AND TUESDAY

Infants  
Hose.

15c GRADE AT 7 1/2c.

120 dozen Infant's fast black seam-  
less cotton hose in fine ribbed,  
sizes 4 to 6, a good durable qual-  
ity that should sell for 15c a pair,  
goes on sale Monday  
and Tuesday at ..... 7 1/2c

MONDAY AND TUESDAY

Extraordinary Offering.  
Ladies'  
Handkerchiefs

UP TO 25c VALUES at 10c.  
80 dozen ladies' white embroidered  
scallop border or embroidered  
hemstitched handkerchiefs, a large  
variety of pretty pattern qualities  
that sell regularly for 20c and 25c  
each, go on sale Mon-  
day and Tuesday at ..... 10c

MONDAY AND TUESDAY

\$8.50 Walking  
Skirts

\$3.75

All the odd lines of higher priced  
skirts are reduced. Values up to  
\$8.50, Brilliantine, mixtures, etc.,  
all reduced  
to ..... \$3.75

MONDAY AND TUESDAY

Boys'  
Suits

REGULAR VALUE \$3.50, SPECIAL  
\$1.99. 200 IN THE LOT.

All pretty patterns in dark, med-  
ium and gray colors, artistically  
tailored and latest design, \$3.50 suits  
at \$1.99 Monday and Tuesday.

MONDAY AND TUESDAY

Boys'  
Suits

SPECIAL AT \$2.83, 100 IN THE  
LOT.

Two-piece square cut box and Nor-  
folk style, very latest fast color  
fabrics, handsomely tailored \$4.50  
suits for Monday and  
Tuesday at ..... \$2.89

MONDAY AND TUESDAY

Fifty Dozen Men's  
Negligee Shirts

Regular value \$1.25, fast colored per-  
cale and madras, a beautiful se-  
lection in many designs, sizes 14 to  
17, all \$1.25 values, go  
Monday and Tuesday at ..... 78c

MONDAY AND TUESDAY

Mens' Fine  
Lisle  
Underwear.

All sizes, in cream, tan, pink and  
blue, regular value the garment  
\$1.25 and \$1.50, special for Monday  
and Tuesday, the gar-  
ment, 78c and ..... 98c

MONDAY AND TUESDAY

Boys' and  
Childrens'  
Straw Hats.

All sizes go at greatly reduced  
prices Monday and Tuesday. Come  
early, they are sure to go fast.

MONDAY AND TUESDAY

HERE'S A STIRRING SPECIAL.  
Ladies'  
Corsets.

90c GRADE AT 49c.  
Ladies' corsets of fine batiste bias  
gored and closely boned, two fine  
models for slenderness and medium fig-  
ures, trimmed in lace and ribbon,  
white only, sizes 18 to 30, best 90c  
values on sale Monday  
and Tuesday at ..... 49c

MONDAY AND TUESDAY

\$10. Womens'  
Silk Coats

\$4.95

Some 50 garments in this lot, made  
of fine quality taffeta silk, loose  
back and full front, odds and  
ends, sold up to \$10.00.  
Monday and Tuesday ..... \$4.95

MONDAY AND TUESDAY

Misses' Fine  
Brown Strap  
Slippers.

Sizes 1 1/2 to 2, worth \$1.75, go Mon-  
day and Tuesday at, ..... \$1.10  
per pair

MONDAY AND TUESDAY

Ladies' Latest  
Brown Oxfords.

With large ribbon ties, been selling  
at \$3.50 pair, special Monday and  
Tuesday at, per  
pair ..... \$1.95

MONDAY AND TUESDAY

Boy's Black  
Vici Kid  
Shoes.

With neat extension soles, regular  
\$2.75 grade, special Monday and  
Tuesday, sizes 2 1/2 to 7,  
at, per pair ..... \$1.69

MONDAY AND TUESDAY

Misses' Brown  
Lace Shoes.

The popular style this season, sizes  
1 1/2 to 2, regular \$2 grade, Mon-  
day and Tuesday, per  
pair ..... \$1.35

MONDAY AND TUESDAY

Ladies'  
Brown  
Oxfords.

"The Celebrated Grovers make," the  
best of all for fit and comfort, reg-  
ular \$4 grade, Monday and Tues-  
day, they go at, ..... \$2.85

MONDAY AND TUESDAY

EXTRA SPECIAL.  
Ladies'  
Hose.

25c GRADE AT 15c.  
100 dozen ladies' fine seamless fast  
colored tan Maco cotton hose in a  
fine quality with extra elastic top,  
all sizes, have double soles, heels  
and toes, a good 25c grade, on  
sale for Monday and  
Tuesday at ..... 15c

## REMNANTS! REMNANTS! REMNANTS! REMNANTS!

AT ELECTRIFYING PRICES! MONDAY AND TUESDAY WILL OCCUR THAT IMPORTANT EVENT WHICH ALWAYS FOLLOWS OUR CLEARANCE SALES, AND THE ANNOUNCEMENT OF WHICH IS OF GREAT INTEREST, THE FINAL SELLING OF ALL THE REMNANTS AND REMNANT LOTS. DURING THE SALE GREAT QUANTITIES OF ODDS AND ENDS, SMALL LOTS, ODD PRICES AND REMNANTS WERE OVERLOOKED. THESE HAVE ALL BEEN COLLECTED TOGETHER AND PRICES PLACED UPON THEM WILL SELL EVERY ARTICLE AT SIGHT. IT WAS A PHENOMENAL CLEARANCE SALE AND WE INTEND THAT THIS FINAL CLEAN UP SHALL BE EVEN MORE SENSATIONAL FROM A BARGAIN STAND-POINT.